



# Ask McConnell, LLC

Dallas–Fort Worth Metroplex, Texas  
Principal: Jim McConnell  
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askmcconnell.com

CAGE Code: 9LXZ3  
DUNS: 119058091  
UEI: JGCKSB2MEYB5  
TX DPS PSB: Individually Licensed  
TCOLE · TXSSC Registered  
High Side Support Available

Building and Maturing Your Security Program — Keeping You, Your Brand, Your Executives out of the Headlines and Jail

## CORE SERVICES

Security Metrics & Reporting	M&A / Divestiture Security	Insider Threat Programs
Crisis Response & TTX	Executive Protection Mgmt	Supply Chain Security & Fraud
Physical Security / CPTED	Cybersecurity & Vendor Risk	Offshore / International Risk
Security Operations Centers	Converged Security Training	Board & Startup Advisory

## PAST PERFORMANCE

- ◆ **Trophy Club MWD ★**  
Converged security assessment — physical, personnel, cyber, and information domains for critical infrastructure.
- ◆ **Denton County Transit Authority ★**  
Full PSOC build-out — policies, procedures, training, and metrics for new operations center.
- ◆ **Fortune 25 Global Corp**  
\$30B+ across 120+ M&A transactions; Insider Threat program with dedicated 24x7 SOC.
- ◆ **Fortune 10 Global Corp**  
Program management for new PSOC covering global operations through people, process, and technology.
- ◆ **Multi-Million Construction Client**  
Next-day breach crisis response; crisis communications; ongoing advisory.
- ◆ **\$100M+ Organization**  
Level 3/4 executive protection; ongoing multi-domain security advisory.

## WHY ASK MCCONNELL

- ✓ Converged — physical, cyber, personnel, supply chain unified
- ✓ 36 yrs Fortune 25 experience · 14 countries
- ✓ Published author · 16 US Patents
- ✓ Gov advisor since 1995 · High Side available
- ✓ First Responder · Go-bag ready · Crisis-tested
- ✓ Metrics-driven deliverables · board-reportable

## SECTORS SERVED

- |                    |                |
|--------------------|----------------|
| Government         | Transportation |
| Healthcare         | Retail         |
| Financial          | Corporate      |
| Energy & Utilities | Manufacturing  |

## PUBLICATIONS & TOOLS



**Converged Security Metrics**  
2nd Ed., 2025 — 500+ metrics across 22 security domains



**Converged Safety Metrics**  
2024 — Nearly 400 actionable safety metrics

### S3C Tool

Software supply chain scanner — EOL/EOS/CVE risk reporting (SaaS, 2026)

### Metrics On Demand

Practitioner security metrics reference tool

## COMPANY DATA

**Legal Name:** Ask McConnell, LLC  
**Principal:** Jim McConnell  
**Location:** Dallas–Fort Worth, TX

**CAGE Code:** 9LXZ3  
**DUNS:** 119058091  
**UEI:** JGCKSB2MEYB5

**Business Size:** Small Business  
**Insurance:** Fully Insured  
**Key Certs:** CISSP · CISA · CISM · CFE · PCI